



ARCHITECTURAL CONSTRUCTION SERVICES, INC.

PROGRAM MGMT | ARCHITECTURE | STORE PLANNING | CONSTRUCTION MGMT

Oct 30 2014

RE:

Written to LoneStar Commercial Construction

Scope/Projects:

Hertz Off airport remodels (\$30k-\$60k value) & AT&T NextGen (\$375k)

All,

This letter is written on behalf of LoneStar Commercial Construction; Matthew Mercer.

Covering our interactions & oversight of LoneStar, as a GC for various projects. ACS at this time is acting in the role of Owners Representative and Construction Manager and on behalf of two of our clients, Hertz Rentals and AT&T Retail.

It is important to note that traditionally there is a stigma that Architects and General Contractors cannot work together in a spirit of teamwork and cooperation. As evidenced on the recently completed projects, nothing could be further from the truth.

Our firm has had the pleasure of working with LoneStar on a number of projects for the clients mentioned above. During all phases the LoneStar Team were problem solvers, not problem creators. As a CM team ACS requires timely updates, robust communication and a company that can "Plan the work and work the plan". LoneStar provided that in all cases.

While many firms will expound on the virtues of other approaches, a successful project boils down to these two very basic concepts. Communication and Quality.

Like most fast paced roll-outs and prototypes, these projects offered many challenges and tight timelines. We met each challenge with determination and had successful delivery of all projects. The level of commitment and collaboration exhibited by the Construction Team made it a pleasurable working experience.

In summary, we truly look forward to the next opportunity together.

Best Regards,

Dan Belling

Director of Client Services

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